## Contract Award Notice

Client: Office for IT and e-Government<br>Contract title: Strengthening Digital Skills and Knowledge Sharing in Governmental Institutions<br>Country: Republic of Serbia<br>Loan No.: 8947-YF<br>RFP No: SER-EDGE-QCBS-CS-19-03<br>Selection method: QCBS

## 1. The successful Consultant

$\left.\begin{array}{ll}\text { Name: } & \begin{array}{l}\text { JV Deloitte doo Beograd (Serbia), Leader, Deloitte Skopje } \\ \text { (Macedonia), Member, Deloitte Savjetodavne Usluge D.O.O. } \\ \text { (Croatia), Member, Deloitte Advisory S.R.O. (Slovak Republic), }\end{array} \\ \text { Member, Deloitte Consultanta, SRL (Romania), Member, Deloitte } \\ \text { Audit S.R.L. (Moldova), Member, Standardi I Resenja (Serbia), } \\ \text { Member, and Acumen Research and Consulting Private LTD (India), } \\ \text { Member }\end{array}\right\}$

## 2. Names of the Consultants that submitted proposals:

| Name of Consultant | Overall technical scores | Financial Proposal price as read out at financial proposal opening | $\begin{gathered} \text { Evaluated } \\ \text { Financial } \\ \text { Proposal price } \end{gathered}$ | Combined score and ranking |
| :---: | :---: | :---: | :---: | :---: |
| JV Deloitte doo Beograd (Serbia), Deloitte Skopje (Macedonia), Deloitte Savjetodavne Usluge D.O.O. (Croatia), Deloitte Advisory S.R.O. (Slovak Republic), Deloitte Consultanta, SRL (Romania), Deloitte Audit S.R.L. (Moldova), Standardi I Resenja (Serbia), and Acumen Research and Consulting Private LTD (India) | Criterion (i): 4.8 <br> Criterion (ii): 54.2 <br> Sub-criterion: <br> 1:34.2 <br> 2: 20.0 <br> Criterion (iii): 33.16 <br> Sub-criterion: <br> 1: 19.12 <br> 2: 9.30 <br> 3: 4.74 <br> Total score: 92.16 | USD 1,141,975.00 excluding of all indirect local taxes | USD 1,141,975.00 excluding of all indirect local taxes | Combined <br> Score: <br> 92.2203 <br> Ranking: <br> 1 |


| Name of Consultant | Overall technical scores | Financial Proposal price as read out at financial proposal opening | $\begin{gathered} \text { Evaluated } \\ \text { Financial } \\ \text { Proposal price } \end{gathered}$ | Combined score and ranking |
| :---: | :---: | :---: | :---: | :---: |
| NALED (Serbia) | Criterion (i): 4.8 <br> Criterion (ii): 49.0 <br> Sub-criterion: <br> 1:32.0 <br> 2: 17.0 <br> Criterion (iii): 32.93 <br> Sub-criterion: <br> 1: 18.84 <br> 2: 9.34 <br> 3: 4.75 | USD 1,102,350 excluding of all indirect local taxes | USD 1,102,350 excluding of all indirect local taxes | Combined <br> Score: <br> 88.5411 <br> Ranking: <br> 2 |
|  | Total score: 86.73 |  |  |  |
| JV Civitta International OÜ (Estonia), Mediapark (Lithuania), and Bluspecs (Spain) | Criterion (i): 4.4 <br> Criterion (ii): 46.8 <br> Sub-criterion: <br> 1:31.8 <br> 2: 15.0 <br> Criterion (iii): 29.38 <br> Sub-criterion: <br> 1: 16.32 <br> 2: 9.00 <br> 3: 4.06 | $\begin{gathered} 1,055,889 \\ \text { excluding of all } \\ \text { indirect local taxes } \end{gathered}$ | 1,055,889 excluding of all indirect local taxes | Combined <br> Score: <br> 84.4640 <br> Ranking: <br> 3 |
|  | Total score: $\mathbf{8 0 . 5 8}$ |  |  |  |
| JV PriceWaterhouseCoopers D.O.O. Beograd, (Serbia), and PWC Advisory Spolka Z Ograniczona Odpowiedzialnoscia SP.K. (Poland), (Sub-consultant: Faculty for Economy, Finance and Administration FEFA and The Petlja Foundation) | Criterion (i): 4.8 <br> Criterion (ii): 37.6 <br> Sub-criterion: <br> 1: 24.6 <br> 2: 13.0 <br> Criterion (iii): 32.79 <br> Sub-criterion: <br> 1: 18.56 <br> 2: 9.54 <br> 3: 4.69 <br> Total score: $\mathbf{7 5 . 1 9}$ | $\begin{gathered} 1,143,795 \\ \text { excluding of all } \\ \text { indirect local taxes } \end{gathered}$ | 1,143,795 excluding of all indirect local taxes | Combined <br> Score: <br> 78.6149 <br> Ranking: <br> 4 |
| JV OMNI GROUP BUSINESS SOLUTION D.O.O BEOGRAD (Serbia), and NAUCNE APLIKACIJE (Serbia) | Criterion (i): 4.4 <br> Criterion (ii): 39.00 <br> Sub-criterion: <br> 1: 19.00 <br> 2: 20.00 <br> Criterion (iii): 29.98 | - | - | - |


| Name of Consultant | Overall technical scores | Financial Proposal price as read out at financial proposal opening | Evaluated Financial Proposal price | Combined score and ranking |
| :---: | :---: | :---: | :---: | :---: |
|  | Sub-criterion: |  |  |  |
|  | 1: 16.40 |  |  |  |
|  | 2: 9.28 |  |  |  |
|  | 3: 4.30 |  |  |  |
|  | Total score: 73.38 |  |  |  |

JV ERNST \& YOUNG BEOGRAD (Serbia), ERNST \& YOUNG SRL ROMANIA, ERNST \& YOUNG LLP(EY) (India), and ERNST \& YOUNG BALTICS (Latvia)

